

Message Text

UNCLASSIFIED

PAGE 01 STATE 046108

72

ORIGIN COME-00

INFO OCT-01 NEA-05 ISO-00 EB-05 SS-20 RSC-01 /032 R

66614

DRAFTED BY: COMM/BIC/OED/DEPD: SHAYS

APPROVED BY: EB/OCA/REP: GPWILSON

COMM/BIC/OED/DEPD: JMILLER

COMM/BIC/OED: RWILBOURN

COMM/BIC/OFO: RCUTTER(PHONE)

----- 025385

P R 072116Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI PRIORITY

INFO AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS STATE 046108

EO11652 NA

TAGS: BEXP, BTRA, IN

SUBJ: BUSINESS VISITOR-N.B. MENESEE, HINDUSTAN

LEVER, LTD. (HLL), NEW DELHI

REF: NEW DELHI 2871

1. POST IS ADVISED THAT ALL INDUSTRY AND GOVERNMENT CONTACTS INDICATE SODIUM TRIPOLYPHOSPHATE (STPP) IN CRITICAL SHORT SUPPLY WORLDWIDE DUE TO ELECTRICAL POWER REQUIREMENTS FOR PRODUCTION AND DIVERTING OF TRIPOLY (DETERGENT) PHOSPHATES TO OTHER PHOSPHATE USES FOR ANIMAL FEEDS AND FERTILIZERS ALSO IN SHORT SUPPLY. THESE CONTACTS FEEL HLL VISITOR WILL HAVE EXTREMELY DIFFICULT TASK OF PURCHASING STPP IRRESPECTIVE OF COSTS AT TIME WHEN U.S. END-USERS INSUFFICIENTLY SUPPLIED.

2. APPROPRIATE BUYER DIRECTORIES, (CHEMICAL WEEK BUYERS GUIDE AND DIRECTORY OF CHEMICAL PRODUCERS) LISTS SOME 16-18 PRIMARY PRODUCERS (LARGE AND MEDIUM) OF SODIUM UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 046108

PHOSPHATES. LEVER BROS., ONE OF LARGEST U.S. END-USERS

STPP AND WITH WHOM HLL APPARENTLY AFFILIATED ABROAD, IS
NO DOUBT WELL AWARE THESE MAJOR U.S. SUPPLERS AND CURRENT
SHORT SUPPLY SITUATION.

3. HARTFORD, RICHMOND, SAN FRANCISCO AND ST. LOUIS OFFICES WILL
HAVE INFORMATION ON THE MAJOR STPP SUPPLIERS IN THEIR
REZPECTIVE AREAS. IN LIGHT OF CRITICAL SHORT SUPPLY, COMMERCE
NOT OPTIMISTIC SUCCESS OF SUBSTANTIAL PURCHASES BY HLL.
KISSINGER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE046108
Document Source: CORE
Document Unique ID: 00
Drafter: COMM/BIC/OED/DEPD: SHAYS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740360/aaaacdtx.tel
Line Count: 70
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: NEW DELHI 2871
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 29 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 JUL 2002 by elbezefj>; APPROVED <06 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BUSINESS VISITOR-N.B. MENESEE, HINDUSTAN LEVER, LTD. (HLL), NEW DELHI
TAGS: BEXP, BTRA, IN
To: NEW DELHI
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005